

THE BUSINESS BEVOS PRESENT

# THE L'ORÉAL

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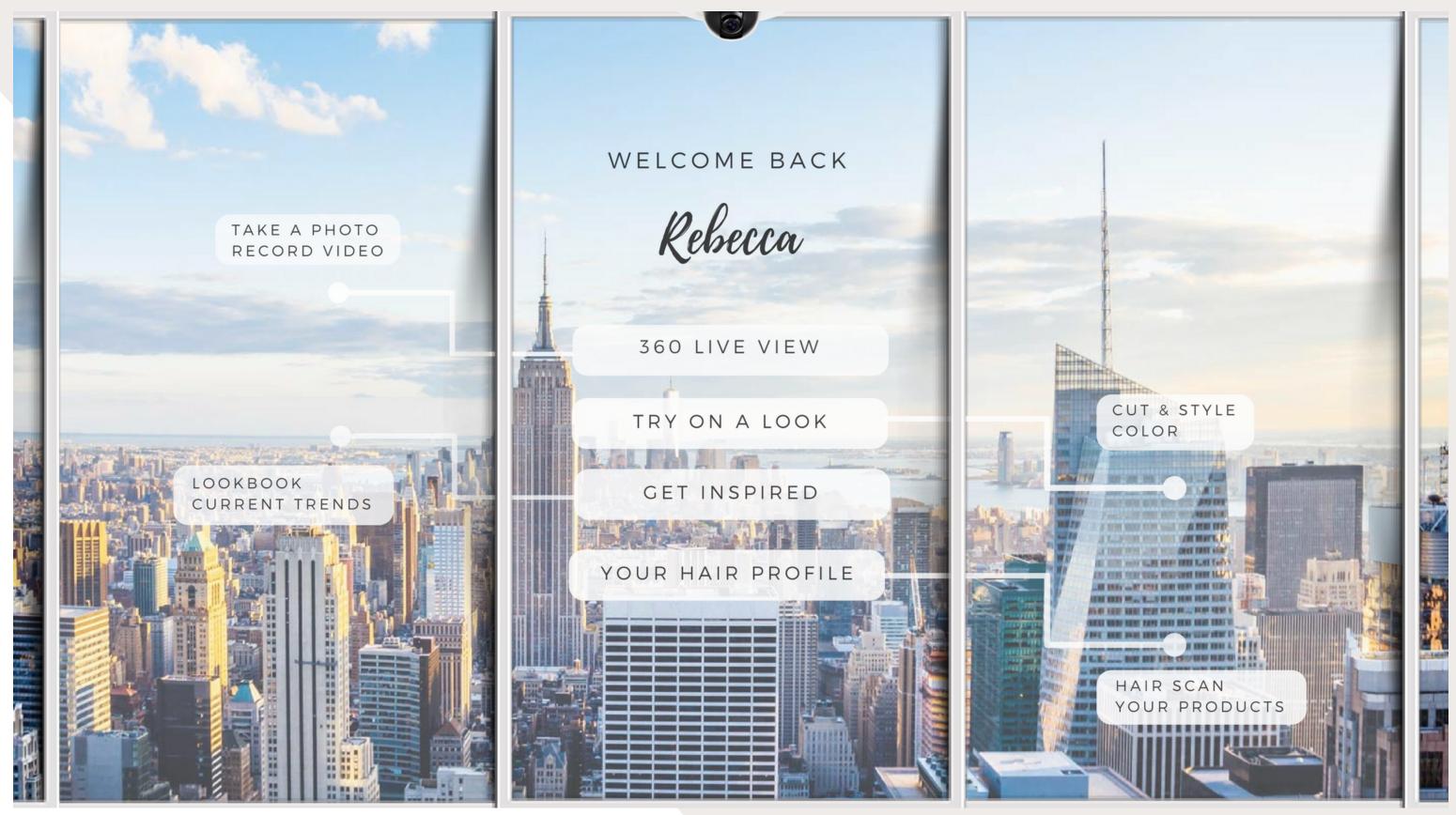
ASHLEY HERR

# THE SKY SALON: AN INNOVATIVE GETAWAY



## The Flagship Sky Salon with Transparent OLED Displays

## THE SPHERE: DATA-DRIVEN & PERSONALIZED



### Unique Software Pioneered for Display & Mobile

# ESTABLISHING CLIENT-STYLIST TRUST



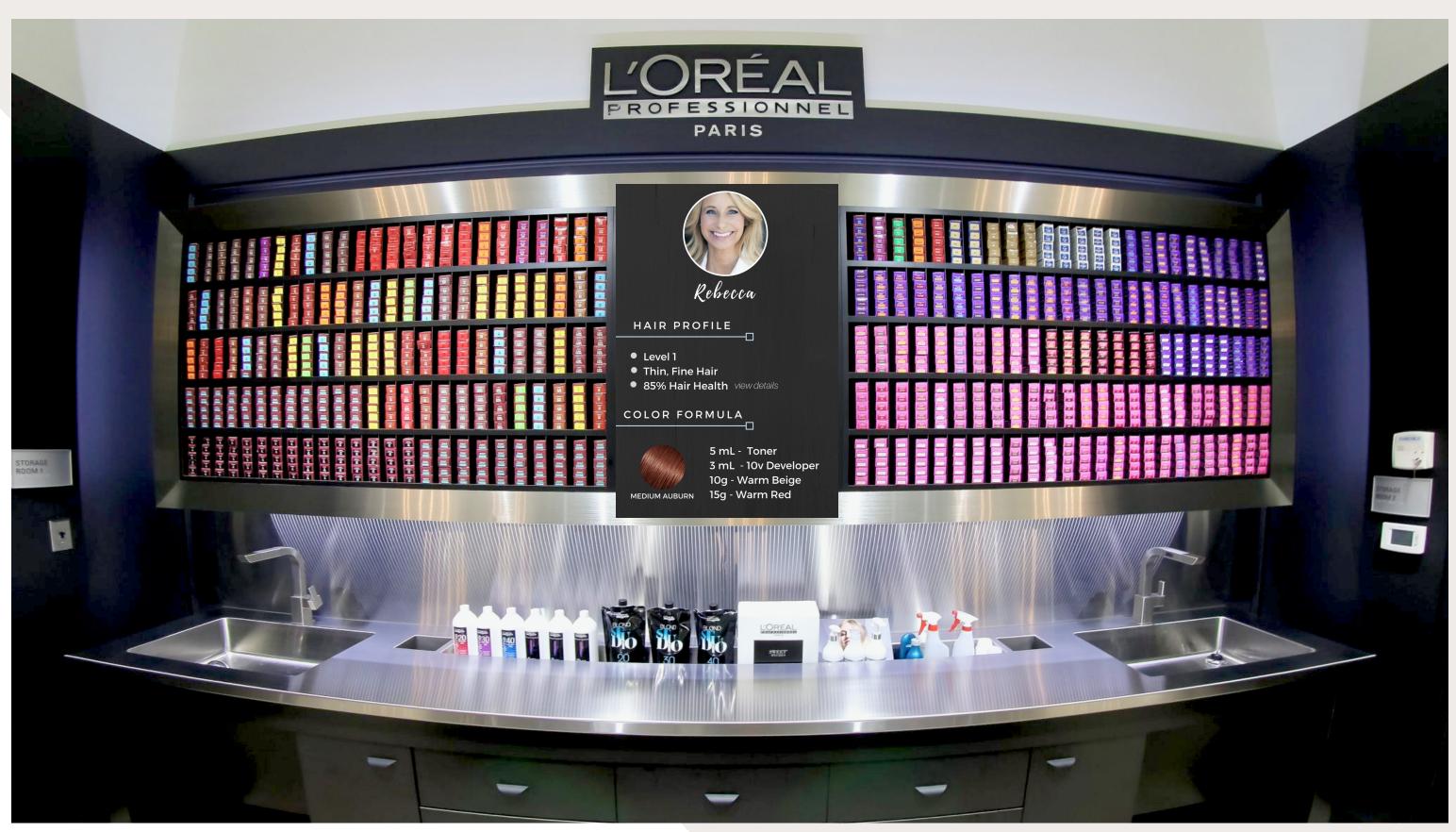
## Customize, Try On, & Record Styles in 360

# IMAGINATION TO (AUGMENTED) REALITY



## Complete Diagnostic, Custom Treatments, & Color Maintenance

# REDUCING WASTE & PERFECTING COLOR



## Sphere Formulas Catered to Level, Texture, & Length

# SCALE THE SKY & EXPAND WORLDWIDE



## The Grounded Sky Salon with Smart Mirrors & Sphere

# UPGRADE HAIR CARE & SHOP WITH SPHERE

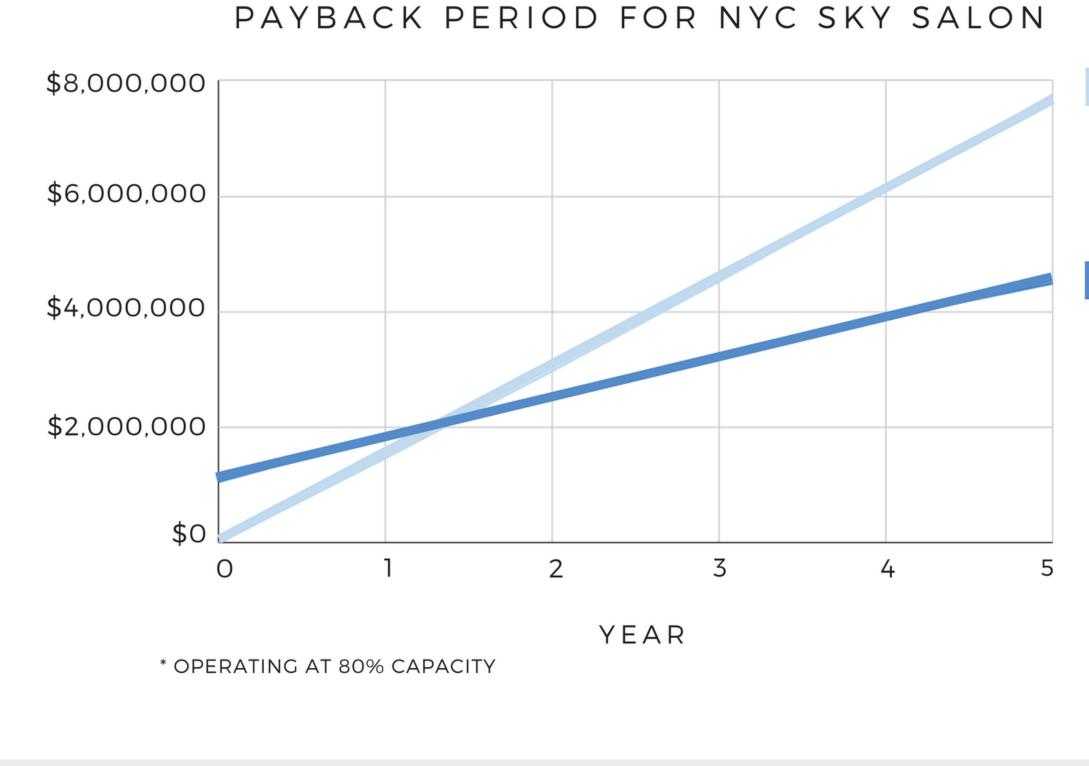


## Eases Consumer Decision Making & Generates Revenue for L'Oréal



A Social Getaway that Establishes Client-Stylist Trust & Ensures Data-Driven Personalization

# APPENDIX: FINANCIALS



### NPV GROSS INCOME

Cut, Style, & Color Sales Backbar Sales CPD 

PPD Upgrades

NPV COSTS Sphere Software Development Window Displays High-Rise Real Estate

### Positive Returns After One Year of Operations